

Welcome to Shippers' Forum

Jeppe Danø, 10 March 2016





Visitors at Energinet.dk



At Energinet.dk, we value our own safety. Therefore, we would appreciate it if you also know what to do in case of fire.

our meeting room



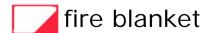
assembly point













Agenda



12-13	Lunch and networking
13:00	Welcome Jeppe Danø, Energinet.dk
13:10	Energinet.dk Gas Storage Iliana Nygaard and Bjørn Denninger, Energinet.dk Gas Storage
13:25	Balancing model – status Christian Rutherford, Energinet.dk
13:40	Supply situation Christian Meiniche Andersen, Energinet.dk
13:55	Security of Supply and Market impact Søren Balle Rasmussen, Energinet.dk
14:10	Coffee break and networking
14:40	Follow up on last Shippers' Forum Jeppe Danø, Energinet.dk
14:50	"If I were Energinet.dk" Jonas C. Svendsen, NGF Nature Energy
15:20	End of programme

Transmission tariffs 2016/2017





Transmission tariffs 2016/2017

Published 7 February 2016

	Tariffs Tariffs		Diff.	Diff. from uniform
	2015/2016	2016/2017	%	tariff %
Transmission tariffs				
Entry-capacity (DKK/kWh/h/year)	9.45*	11.64*	23%	-
Ellund	12.32	14.50	18%	25%
Nybro, Dragør, BNG	7.24	9.30	28%	-20%
Exit-capacity (DKK/kWh/h/year)	9.45*	11.64*	23%	
Ellund, Nybro	7.24	9.30	28%	-20%
Exit-zonen, Dragør	9.81	13.04	33%	12%
Commodity (DKK/kWh)	0.00259	0.00336	30%	-

NOTE: Subject to DERA approval



Cost base - Breakdown of OPEX and CAPEX

Expected result 2017 MDKK	Expected
	result 2017
Operational expenditures (OPEX):	
Personnel	88
Other operational costs*	105
OPEX Total	193
CAREV	
CAPEX:	
Depreciation	167
Financial cost (net)	70
CAPEX Total	237
Expenditures combined	430

^{*}Other operational costs includes: "SOL" (System Operator Storage), external services and payment to DEA & DERA and taxes



Over recovery

mDKK	2014 Realized	2015 Forecasted	2016 Budget	2017 Tariff Budget
Balance primo	260	147	45	46
Annual repayment	-113	-102	-16	-46
Adjustment	-	-	17	-
Balance ultimo	147	45	46	0



Development from 2015/2016 to 2016/2017

	2015/2016	2016/2017	Diff. %
Capacity (kWh/h/year)			
Ellund Entry	4,502,837	3,105,405	-31%
Exit zone, Dragør Exit	9,665,000	5,752,917	-40%
Other points	7,465,486	7,197,898	-4%
Total	21,633,323	16,056,220	-26%
Commodity (mio. kWh)			
Denmark	32,039	27,602	-14%
Sweden	12,001	10,075	-16%
Export Germany	24,750	13,232	-47%
Total	68,790	50,909	-26%



Shippers Forum 15 March 2016

Radisson Blue Hamburg Airport 10.30 – 15.00

- Recently completed Expansion Projects in Denmark and Germany
- Current status of contractual and operational capacity situation at Ellund
- Introduction of the a new product to increase the free available capacity at Ellund
- Launching the public consultation process for the new product

Register until 04th 11th March 2016 by sending an email to Nina Lücke via <u>Nina.Luecke@gasunie.de</u>



GAS FUNC

ACER and ENTSOG launch a joint platform to facilitate a smooth gas network code implementation

A newly created web-based platform www.gasncfunc.eu launched by ACER and ENTSOG will allow stakeholders to notify implementation and operational issues related to gas network codes already in force.

A joint process between ACER and ENTSOG aims to develop commonly recommended guidance on how to address such issues.



15 March 2016



Energinet.dk Gas Storage



REMIT Reporting Service

10th March 2016



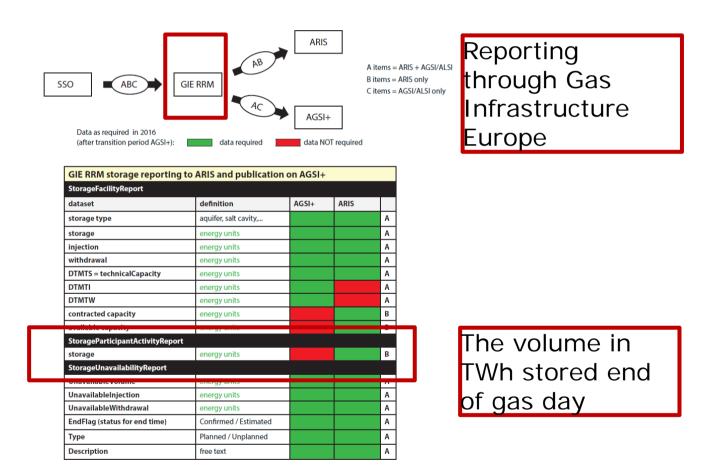


Why?

According to Art. 9 (9) in conjunction with Art. 12 (2) of COMMISSION IMPLEMENTING REGULATION (EU) No 1348/2014 market participants shall report to ACER the amount of gas the market participant has stored at the end of the gas day. Such reporting can also be handled by the storage operator on behalf of the market participant.



How and what to report?





What to do?

- Add-on service and free of charge
- New framework agreement to sign with an additional section regarding the service
- Deadline for implementation prior to 7 April 2016







Balancing

Afjusting the balancing model

Christian Rutherford





Status on the evaluation

- Energinet.dk has delivered an evaluation of the balancing model to DERA by 1 January 2016
- The evaluation is based on market involvement
- Energinet.dk are awaiting DERA's approval, before Energinet.dk can implement expected changes





Not only an evaluation.....



....ENDK uses this opportunity for general improvements



Recommendations – overview (indicative timeline)

Market Maker

 Market Maker(s) on within day market at Gaspoint Nordic

Small adjustment

- Analysis of helper/causer model
- Increase of adjustment step 2 from 2 to 4 per cent

Neutral Gaspris

 Solely the within day price at Gaspoint Nordic

Trading windows

- No trading windows within normal business hours
- Generally, looking at the degree of transparency

Other

- Use of within day trading as physical tool
- Communication of balancing model characteristics
- New calculation of the green zone
- Incentive model for DSO's to provide data

Today 1 April 2016 1 October 2016



Market Maker

conducted on all Exchange days.

Market Maker (s) on within day market at Gaspoint Nordic

Nature Energy to become market maker

Please sort ALL NEWS TRADING NEWS COMPANY NEWS MARKET REPORTS

29.02.16 11:49

Nature Energy to become market maker

We are pleased to announce that Gaspoint Nordic and NGF Nature Energy A/S has signed a market maker agreement by which Nature Energy is

committed to quote orders to buy/sell Within Day product and Month Ahead product. The commitment will commence by March 1st 2016 and involve Within Day market making between 11:00 and 12:00 and Month Ahead market making between 13:00 and 15:00 CET. Market making will be

Nature Energy will place Within Day orders of 30 MW with a maximum spread of 0.25 EUR/MW

The Month ahead orders will be 30 MW with a maximum spread of 0.45 EUR/MW



Small adjustment and neutral gas price

Small adjustment

- Analysis of helper/causer model
- Increase of adjustment step 2 from 2 to 4 per cent

Neutral Casprice

 Solely the within day price at Gaspoint Nordic

- Have started the analysis of a helper/causer model
- Are waiting on the approval from DERA. However, Energinet.dk has only applied for an increase of 3 per cent



Trading windows

Trading windows

- No trading windows within normal business hours
- Generally, looking at the degree of transparency

- Energinet.dk is looking at having continuous trading within normal business hours (see next slide)
- Energinet.dk will minimize the degree of transparency, of when Energinet.dk will trade
- Energinet.dk can choose <u>not</u> no trade if prices are too high/too low, compared to the physical situation



Suggested continuers trading

Between 11 and 18

20:05-20:15 23:05-23:15

Normal business hours

Trading windows

- Energinet.dk can trade continuously between 11-18 every day in all hours, still based on E(SCB)
- Energinet.dk can choose not to trade, or to only trade part of the amount (valid also for later trading windows)
- This is to avoid trading at prices that does not reflect the actual market situation



Other

Other

- Use of within day trading as physical tool
- Communication of balancing model characteristics
- New calculation of the green zone
- Incentive model for DSO's to provide data

- Working on analysis of using within day trading as a physical tool
- Please read the evaluation from Energinet.dk to know more about the balancing model characteristics
- There have been a new calculation of the green zone (as required by the market)
- Energinet.dk have worked out a first draft model for incentivising DSO's



Thank you for your time!

Christian Rutherford Customers and Market Development cru@energinet.dk

Supply situation

Winter 2015/2016

Christian Meiniche Andersen





Supply situation Denmark/Sweden

- Winter 2015/2016 Flow Capacity reduction from the North Sea
- Spring 2016 Inventory Level
- North Sea taxes and security of supply

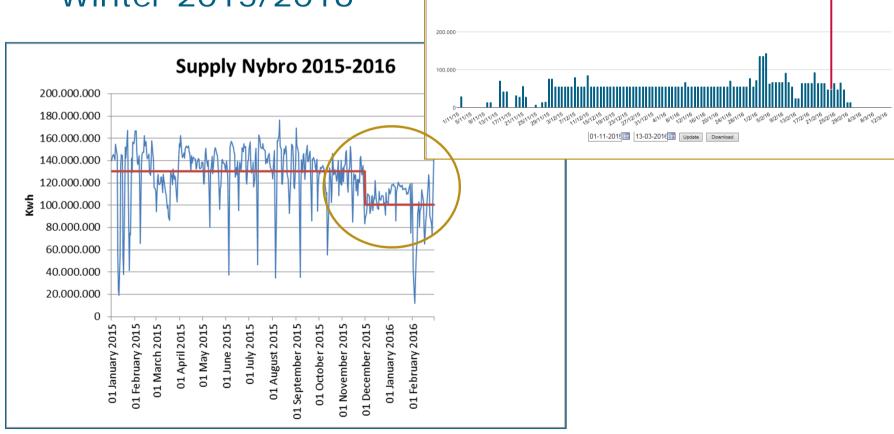


Gas Market Messages

Total Flow Capacity Reduction

Nov. 2015 - March 2016

Supply from Nybro and capacity reduction Winter 2015/2016



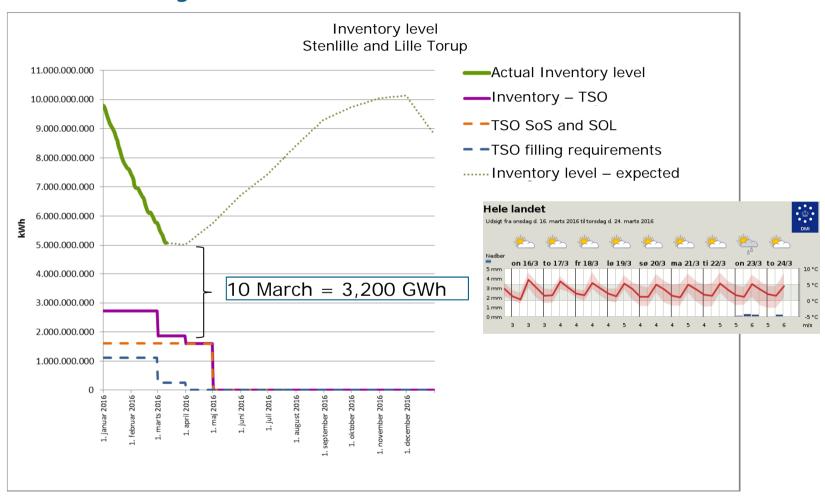
ENERGINET DK

400.000

300.000



Inventory level March 2016





North Sea – taxes and security of supply

FINANS B ERHVERY ØKONOMI FINANS POLITIK TECH TREND FINANS UNDERSØGER FLERE Danmark risikerer uventet milliardtab på lukningstruet olieeventyr i Nordsøen Staten risikerer helt uventet at gå glip af skatteindtægter for et tocifret milliardbeløb, hvis Dansk Undergrunds Consortium, DUC, inden for kort tid vælger at lukke landets største gasfelt i Nordsøen ned, før alt olie- og gas er indvundet. En beslutning, som DUC kan blive tvunget til at træffe, hvis et akut renovering og udbygningsarbejde til over 30 mia. kr. viser sig ikke at væ økonomisk rentabelt OLIEKRISE I NORDSØEN 31.01.2016 KL, 20:30

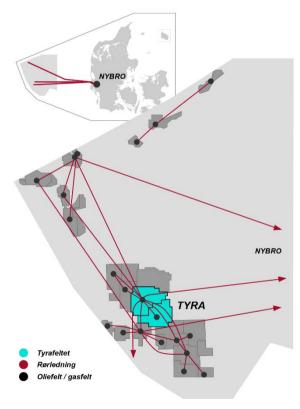
Denmark is in immedient danger of losing a billion DKK in revenues from the North Sea

> ...The reason for this is that within the next year DUC will be forced to choose between investing more than 30 billion DKK

.... or closing Denmark's largest gas field



Security of supply is based on the estimated risks at the given time



National crises:

- Disruption of off-shore pipeline in the North Sea
- Interruption of supply from the North Sea
- Compressorfailure at Egtved
- Interruption of supply from any one of the two storage facilities
- Extremeley cold weather conditions (20-year event)

EU crisis (interruption of supply from Russia)

Security of Supply Tools

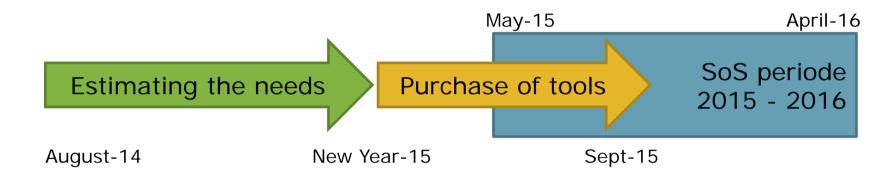
Shippers' Forum 10 March 2016

/Søren Balle Rasmussen, System Operation Gas





Yearly process

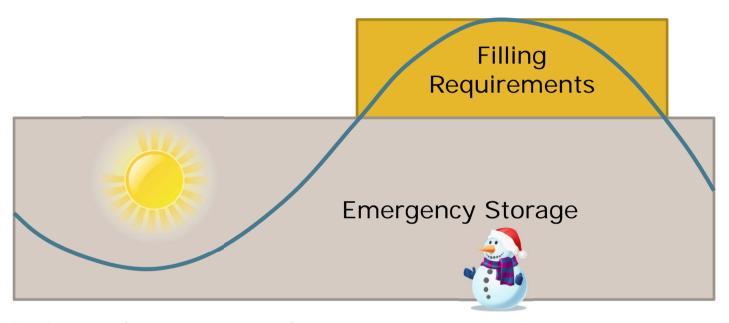


- Risks assessment
- Expected flows
- Needs:
 - Short term needs (withdrawal/reaction)
 - Long term (volume)
 - Summer / Winter

- Emergency Gas Storage
- Buy/Sell gas
- Purchase of filling requirements
- Purchase of interruptible supply



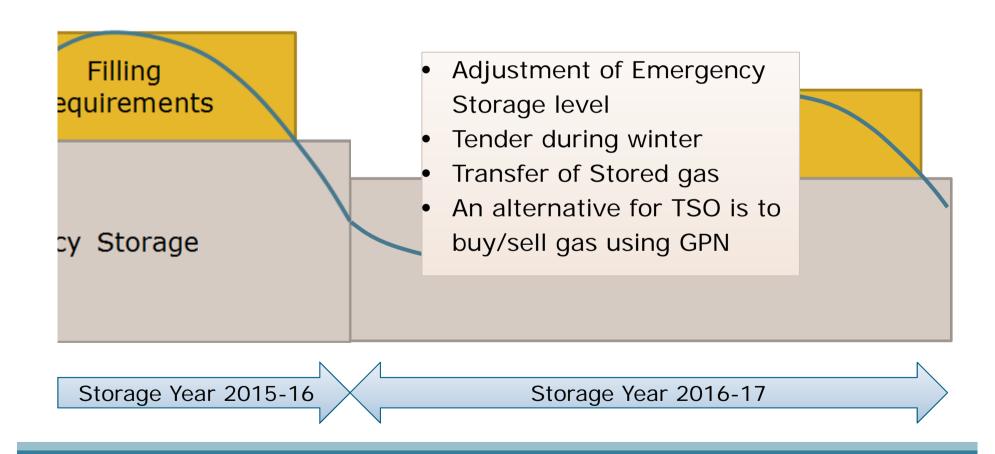
Profile for Storage need



- Estimated storage need
- Split Emergency Storage and Filling Requirements
- Order Emergency Storage to Energinet.dk Gas Storage

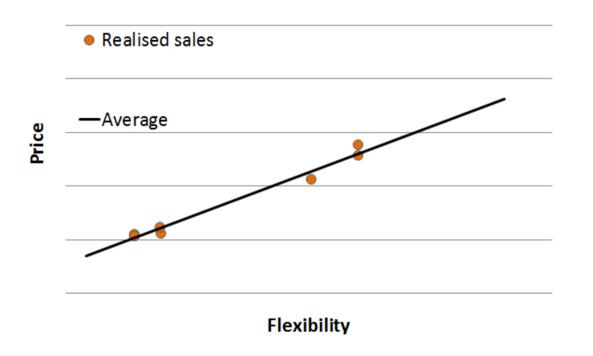


Adjustment of Emergency Storage level





Determination of the price for Storage



TSO buys Storage from Energinet.dk Gas Storage based on market price

Emergency Volume: Realised sales during Q1

System Operational Storage: Realised sales during Q1

Emergency Withdrawal: Cost based



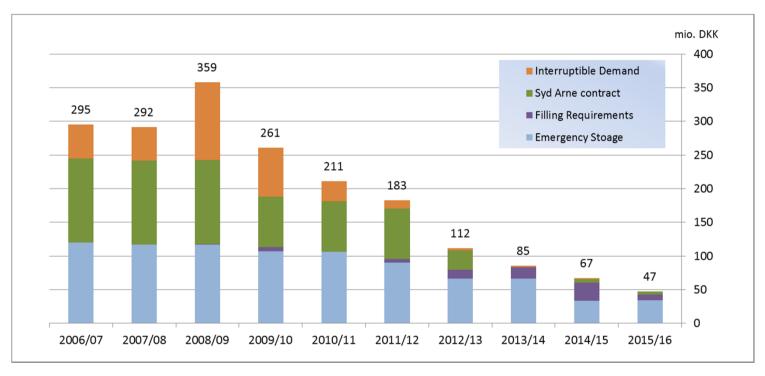
Filling Requirements

- Tender during autumn
- Contract between Storage Customer and TSO
- Typically two periods
- Alternative price sets maximal price





SoS costs



- Ellund entry has been fully developed
- Implementation of new EU SoS Regulation in 2012
- Decreasing demand
- Decreasing Storage prices



http://www.energinet.dk/EN/GAS/Det-danske-gasmarked/Sider/Kommerciel-disponering.aspx



Important dates for Emergency supply

Relevant dates for the different topics/processes related to Emergency supply in the Danish gas market.

The link/PDF on the right side lists relevant dates and deadlines that you, as a market participant, should be aware of in relation to the different topics and processes that are part of Energinet.dk's Emergency supply concept:

Topic/proces	Applicable for the period
Non-protected customers	October 1st Year 1 – September 30st Year 2
Commercial interruptible supply	October 1st Year 1 – April 30st Year 2
Commercial interruptible supply – Operationel	October 1st Year 1 – April 30st Year 2

http://www.energinet.dk/DA/GAS/Det-danske-

gasmarked/Forsyningssikkerhed/Sider/Vigtige-datoer-for-noedforsyning.aspx

Thank you for your attention!



Coffee break and networking

We meet again at 14:40

Follow up on last Shippers' Forum

Jeppe Danø, Energinet.dk





MEMAS - The 4 C's

If I were Energinet.dk... | page 50

If I were Energinet.dk...I would make the 4xC





MEMAS – Cost efficiency

If I were Energinet.dk... | page 51

"We pay, meaning you pay"...



- · Costs are paid by the users
- Benchmark of costs between TSO's – available?
- Distribution companies measured on cost efficiency
- Energinet.dk tariffs part of the gas value chain
- Lower volumes → higher tariffs
- Energinet.dk shall also adjust to the future





MEMAS - Conclusions

If I were Energinet.dk...|page 55

Walk the talk....

- Buy the offshore pipelines at the right price Will do...
- Initiate talks with the DSO's Done!
- Initiate talks with Sweden Done!
- Gaspoint Nordic to be fully integrated at EEX Not yet accomplished...
- Commodity tariffs instead of send-or-pay tariffs Partly...
- Accept that a within-day market requires a certain physical gas Accepted (but still room for improvement, within the current market to have sufficient liquidity
- Ask DERA for exemptions to the CAM Balancing NC No (but still room for improvements, within the given legislation)
- Publish Energinet.dk costs in a TSO benchmark

Benchmark done, results awaiting!





If I were Energinet.dk...

- Well I used to be, therefore...
- Ceterum censeo Carthaginem esse delendam
 - https://en.wikipedia.org/wiki/Carthago_delenda_est
- Apparently this is grammatically very interesting
- Who is Nature Energy?
- Value of assets
- Cato the Elder

EJET AF DE FYNSKE KOMMUNER



3 PRIMÆRE FORRETNINGSOMRÅDER



BIOGAS- og CNG-ANLÆG





STATUS BIOGASANLÆG

- **SAMLET PRODUKTION**: 45 mio. m³ bionaturgas/år
- SVARER TIL: 1/3 af naturgasforbruget på Fyn
- FORVENTET LØBENDE UDBYGNING

STATUS CNG TIL TRANSPORT

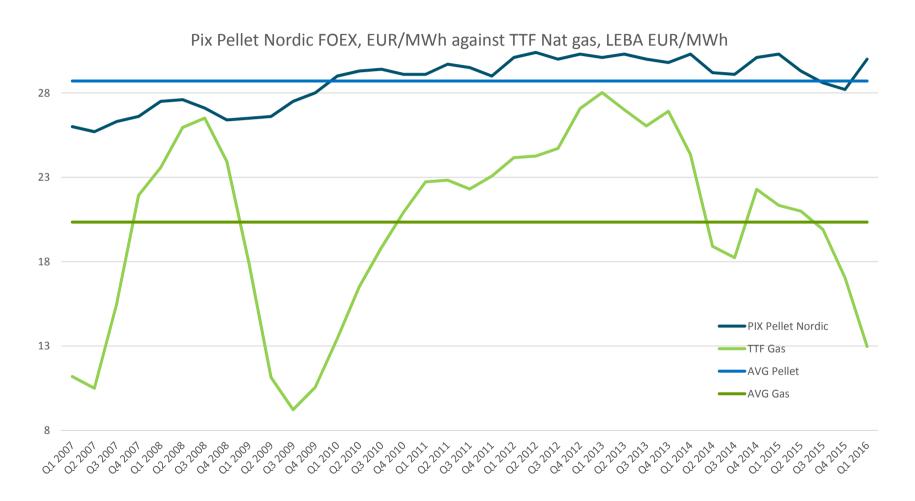
- **ODENSE**:

 DKs første CNG tank
- FREDERICIA:

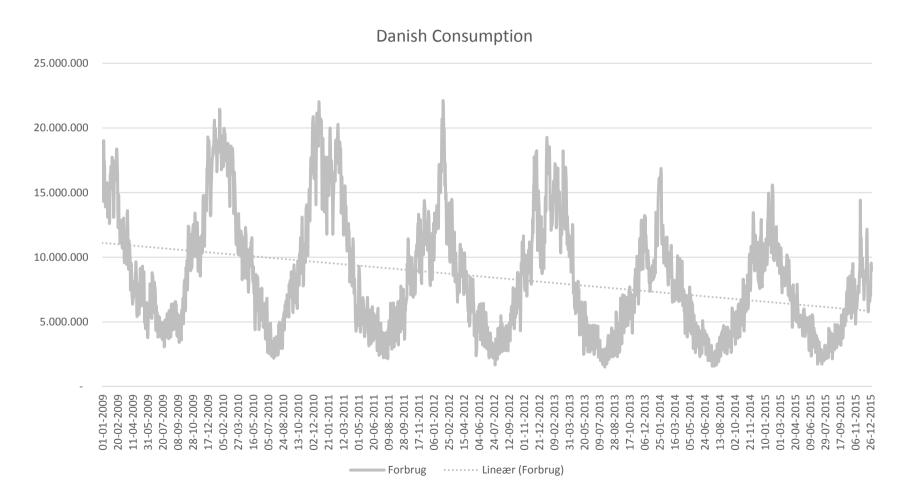
 Første projekt med CNG til
 offentlig bustrafik i DK +
 første døgnåbne
 kommercielle CNG-tank
- VEJLE
 Renovationskøretøjer på gas og tankanlæg ved
 Exxit59

If I were Energinet.dk...

Gas competitiveness



Danish Consumption



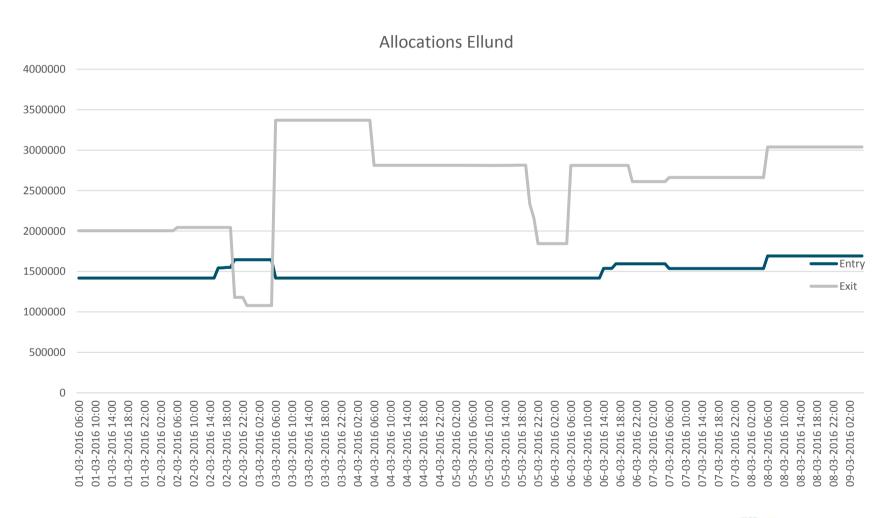
Value of Assets

- Are infrastructure assets worth book value?
 - Distribution assets?
 - Offshore pipeline?
 - Transmission assets, how do we make sure that the assets are available when we as a society needs them
 - For balancing intermittent Renewable Power Production
 - For transporting Renewable Energy as biogas or gas from electrolysis
- Cost plus regulation on book values may kill what consumption is left before the assets realise their potential in a renweable energy system
 - New Consumption
 - Level playing field against competition

And Finally

- Ceterum censeo Carthaginem esse delendam,
 - Cato the Elder, (234 149 BC)
- Furthermore, I consider that Carthage must be destroyed
- From DERA report December 2015 / January 2016
- Chapter 5: Analysis of gas prices and gas flows at Ellund
 - DERA has observed gas flows contrary to price signals for most of the period 1 January 2014 to 30 June 2015.
 - DERA considers that, for a period, it will be necessary to focus on prices in the Danish, German and Dutch markets. If necessary, DERA will ask market players to account for their commercial considerations on flow direction.

Flows on Ellund



If I were Energinet.dk

- Evaluate everything you do internally in a context of how your Rules for Gastransport are affecting end users
 - Tariffs
 - Balancing rules
 - New purchases of assets
- Speak out on how the competition from tax exempt fuels are affecting you and the effects this will have on society in
 - Deadweight loss'
 - Ineffecient investments among consumers
 - Engage owner in this dialogue
- Make sure that the market functions
 - Monitor the market
 - Gas target model

NGF Nature Energy





Thank you for your attention

See you at next Shippers' Forum 16 June 2016